

Publication of a communication and a proposal for on regulation on a Common European Sales Law

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On 11 October 2011, the European Commission published a communication « a Common European Sales Law to facilitate cross-border transactions in the single market » and a proposal for a regulation on a Common European Sales Law.

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The European Commission proposed an optional Common European Sales Law to help break down these barriers and give consumers more choice and a high level of protection by offering a single set of rules for cross-border contracts in all 27 EU countries.

The Common European Sales Law will be applicable for both business-to-consumer and business-to-business transactions, to cross-border contracts for the sale of goods or digital content contracts if both parties voluntarily and expressly agree to it and if one party is established in a Member State of the EU. Member States will have the choice to make the Common European Sales Law applicable to domestic contracts as well.

The Commission's proposal now needs approval from EU Member States and the European Parliament.

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